

Is the Breadth of Individualized Ranges of Optimal Anxiety (IZOF) Equal for all Athletes? A Graphical Method for Establishing IZOF

Diana Pons, Isabel Balaguer, and M. Luisa Garcia-Merita
University of Valencia

Recall and direct methods to determine the *individual zone of optimal functioning* (IZOF) cannot account for potential individual differences in the span of optimal anxiety. Accordingly, an attempt was made to test a graphical technique that could establish the span of optimal anxiety ranges for individuals. State anxiety (STAI; Spielberger, Gorsuch, & Lushene, 1970; and CSAI-2; Martens, Burton, Vealey, Bump, & Smith, 1990) was assessed before competitions (10 to 20) in six Spanish golfers during a season. Performance in each match was determined using golf scores and self-ratings. Optimal anxiety ranges were established graphically by plotting individual scores of precompetition anxiety against individual performance values. Optimal ranges were also determined using Hanin's (1986, 1989) direct and recall methods. The efficacy of each method was contrasted by comparing performance between cases in which the golfers possessed optimal or non-optimal anxiety according to each method. More of the golfers performed better when competing within an IZOF established with the graphic procedures than with the other methods.

Key words: outstanding performance, individual zone of optimal functioning

Los métodos directo y retrospectivo para establecer la *zona individual de óptimo funcionamiento* (IZOF) no consideran las posibles diferencias individuales en la amplitud del rango de ansiedad óptima. Por este motivo se sometió a prueba un método gráfico que permitiera establecer la amplitud de los rangos de ansiedad óptima de forma individualizada. La ansiedad estado (STAI; Spielberger, Gorsuch y Lushene, 1970; y CSAI-2; Martens, Burton, Vealey, Bump y Smith, 1990) se evaluó antes de las competiciones (10 a 20) en seis jugadores de golf a lo largo de una temporada. El rendimiento de cada competición se estableció utilizando el número de golpes efectuados y autoinformes. Los rangos de ansiedad óptima se establecieron gráficamente, representando los niveles de ansiedad precompetitiva frente a los rendimientos de cada jugador. También se establecieron los rangos de ansiedad óptima, empleando los métodos directo y retrospectivo propuestos por Hanin (1986, 1989). La eficacia de cada método fue contrastada comparando el rendimiento de los casos en los que el nivel de ansiedad se situaba dentro o fuera de la zona establecida de óptimo funcionamiento. Comparando los tres métodos, la mayoría de los jugadores de golf rindieron mejor cuando competían dentro de su IZOF establecido con el procedimiento gráfico.

Palabras clave: rendimiento sobresaliente, zona individual de óptimo funcionamiento

The Conselleria de Cultura, Educación y Ciència of the Generalitat Valenciana supported this study.

Correspondence concerning this article should be addressed to Dr. Diana Pons, Departamento de Personalidad, Evaluación y Tratamientos Psicológicos. Facultad de Psicología. Universidad de Valencia. Av. Blasco Ibañez, 21. 46010 Valencia (Spain).
E-mail: Diana.Pons@uv.es

The relationship between anxiety and sport performance is one of the classical issues in the field of sport psychology. Despite considerable study, support for the traditional explanations of this relationship, such as the inverted-U hypothesis is lacking (Landers & Boutcher, 1986; Martens, Vealey, & Burton, 1990; Raglin, 1992). One of the primary explanations for the failure of these traditional theories is that they do not account for individual differences in the way anxiety has been found to influence the performance of athletes. A number of reviews of this literature have favored Hanin's (1986, 1989, 1994a) *individual zones of optimal functioning* (IZOF) model as a useful alternative in studying the anxiety-performance relationship, because it explicitly incorporates the notion that athletes respond differently to anxiety (Gould & Krane, 1992).

The IZOF model contends that each athlete possesses an optimal zone or range of anxiety that is most beneficial for performance (Hanin, 1978, 1986, 1994a). This optimal anxiety level can vary considerably and may range from very low to very high, depending on the individual athlete. Also, this variation should exist for athletes in any given sport and should not be affected by the athlete's skill or experience. Research also supports the notion that performance is significantly better when competing athletes have anxiety levels within their own optimal zone (Gould, Tuffey, Hardy, & Loachbaum, 1993; Krane, 1993; Raglin & Turner, 1993; Turner & Raglin, 1996; Woodman, Albison, & Hardy, 1997).

Hanin (1986, 1989) has described two methods by which an athlete's optimal anxiety zone may be determined. In the direct method, anxiety is assessed prior to a series of performances until an outstanding or personal best performance occurs. Initial research by Hanin (1978, 1989), using the Russian version of the STAI (Spielberger, Gorsuch, & Lushene, 1970), indicated that by adding and subtracting 4 anxiety units (approximately one-half standard deviation) to/from this anxiety score, the optimal zone of anxiety was obtained. So, for instance, if an athlete has an anxiety score in the STAI of 40 before setting a personal record performance, then that athlete's optimal zone would range from 36 to 44. Because this method is time and resource consuming, and may be impossible in some circumstances, Hanin (1986, 1989) developed an alternative method based upon recall. In this case, athletes fill in the STAI with instructions to respond to each of the items according to how they recalled feeling right before their best performance. As with the direct method, four anxiety STAI units are added and subtracted from this total to yield the optimal zone. Hanin recommended that a recall method should be used as a basic technique to establish the individualized optimal zones based on an athlete's past performance history. Research by Hanin (1978, 1989) and others supports the utility of recall method (Turner & Raglin, 1996). Significant correlations ranging between .60 and .80 have been found between recalled and actual past precompetition anxiety values, and performance tended to be better when precompetition anxiety fell within

the IZOF derived from recalled values (Raglin & Turner, 1993; Turner & Raglin, 1996).

Although there is empirical support for the recall method, and despite the fact that this retrospective approach has been adopted in other anxiety theories (Jones, Hanton, & Swain, 1994), several limitations are evident. First, research has found that some athletes are inaccurate in recalling past anxiety (Raglin & Morris, 1994). Second, there is evidence that the accuracy of recall is higher for more recent events (Harger & Raglin, 1994), and some studies have found that recall accuracy may drop to unacceptably low levels at spans as short as seven months (Imlay, Carda, Stanbrough, Dreiling, & O'Connor, 1995). Third, even in cases in which the correlation between recalled and real past precompetition anxiety is high, considerable variance remains unaccounted for, and this could lead to errors in establishing the IZOF. Fourth, in some cases, the result of the competition has been hypothesized to bias the level of recalled anxiety (Brewer, Van Raalte, Linder, & Van Raalte, 1991).

In addition to these concerns, Hanin (1994a) proposed that not only does the level of optimal anxiety vary considerably across athletes, but also, so should the effective breadth of this zone of optimal functioning vary. Conceptually, this is consistent with the initial IZOF model and should enhance its usefulness. Unfortunately, each of the classic methods used employ a standardized optimal anxiety range (i.e., optimal \pm 4 anxiety units) and do not include ways to modify the range of the optimal functioning for individual athletes.

As a consequence of these issues, in the current study, an effort was made to develop and test a graphical method for establishing individualized ranges of optimal anxiety, and to determine if this range varies in the sample. Direct assessments of precompetition anxiety were made prior to a series of performances. Because some researchers (Gould, Tuffey, Hardy & Loachbaum, 1993) have proposed that sport-specific anxiety measures, such as the Competitive State Anxiety Inventory-2 (CSAI-2; Martens, Burton, Vealey, Bump, & Smith, 1990), would enhance the effectiveness of IZOF, both the STAI (Spielberger, Gorsuch & Lushene, 1970) and the CSAI-2 (Martens, Burton, Vealey, Bump, & Smith, 1990) were used. And, because research (Raglin, Morgan, & Wise, 1990) has found subjective measures of performance to be more useful than objective measures in testing the effectiveness of the IZOF, both subjective and objective performance criteria were included. The graphic method was then contrasted with optimal anxiety zones established using Hanin's (1986, 1989) direct and recall techniques to compare their relative usefulness.

Method

Participants

Young golfers rather than adults were chosen in order to facilitate comparison with the athlete sample from the

published IZOF research on the ability to recall past precompetition anxiety (Raglin & Morgan, 1988; Raglin, et al., 1990; Raglin & Turner, 1992; Raglin & Turner, 1993). Junior-level golfers from a local club who were at the advanced level (handicap below 8) were invited to take part in this study. Those who agreed to participate signed an informed consent before taking part in the investigation. The final group was limited to golfers who had filled in the anxiety scales at 10 or more competitions (10 to 20 competitions) and who had at least one outstanding (i.e., personal best or equal to his or her personal best) performance in those competitions. The final group consisted of six golfers, two females and four males, ranging in age from 16-20 years old with a mean age of 17.1. The golfers had been involved in sports for an average of 7.1 years, and had played competitively for 6.1 years. Their average handicap was 3.9 ($SD = 3$, range = 0.4 to 8).

Instruments

Spanish versions of the following questionnaires were employed in this investigation.

State-Trait Anxiety Inventory (STAI; Spielberger, Gorsuch, & Lushene, 1970). Only the state subscale was used. In the adaptation of the STAI to Spanish, the scoring differs from the English version. Both versions consist of 20 Likert-type items, but in the Spanish version, the scoring on each item ranges from 0-3 rather than 1-4. The items are also totaled differently. In the Spanish version, the 10 positively worded items (anxiety absent) are subtracted from the total score of the 10 negatively worded items (anxiety present), and a constant of 30 is added. Total scores range from a minimum of 0 to the maximum anxiety of 60 (this change affects the mean but not the psychometric properties of the scale). The age group mean for the Spanish version of the STAI is 22.8 ($SD = 10.8$). The alpha coefficient ranged from .86 to .92.

Competitive State Anxiety Inventory-2 (CSAI-2; Martens, Burton, Vealey, Bump, & Smith, 1990). The cognitive and somatic subscales of the Spanish version (Roca, Pérez y Lázaro, 1991; Pons, 1994) of the CSAI-2 were used in this study. In this version, the cognitive scale has only 8 items because the first item of the English version was not directly translatable, and so, was eliminated. Hence, scores in this scale range from 8 to 32 rather than from 9 to 36. The Spanish somatic subscale, like the original version, has 9 items. Responses of each item are scored in a Likert-type scale, ranging from 1 (*not at all*) to 4 (*very much so*). Therefore, total scores on the somatic subscale range from 9 to 36. Martens et al. (1990) reported the means and standard deviation of the CSAI-2 subscales in various sports. In golf, the sample was made up of 113 players and the results were: CSAI-2 cognitive $M = 16.97$, $SD = 5.45$ and CSAI-2 somatic $M = 15.31$, $SD = 3.91$. In our study, the CSAI-2 cognitive and somatic subscales obtained means of

$M = 18.45$ ($SD = 5$) and $M = 13.31$ ($SD = 2.5$), respectively. Reliability coefficients for the CSAI-2 ranged from .79 to .81 on the cognitive subscale and from .82 to .83 on the somatic subscale (Martens et al., 1990).

Procedure

At the beginning of the season, the investigators met with each golfer to reacquaint them with the procedure and to record personal data about participation in golf. At this time, the participants filled in the STAI and the CSAI-2, with the instructions to answer the items according to "how you remember feeling before your best competition," in order to establish optimal anxiety scores based on recall method as proposed by Hanin (1986, 1989).

One hour before each competition during the season, participants again filled in the STAI and the CSAI-2, responding to each of the items according to "how you feel at the present moment." Following each competition, we collected both objective performance measures (number of strokes to complete the 18 holes minus the individual's handicap), and subjective ones (satisfaction with his or her performance at this competition on a 0 to 10 scale, where 0 was *very, very unsatisfied* and 10 was *very, very satisfied*).

Determination of the Optimal Zone

Three methods were used to establish optimal anxiety for each subject. Separate optimal zones were determined for the STAI and CSAI-2, as well as for objective and subjective performance criteria. In accordance with Hanin's (1986, 1989) suggestions for the recall method, recalled best-performance-anxiety values, as measured with the STAI and the CSAI-2, were used to identify optimal anxiety. In the direct method, the best match for each golfer was first identified. This was done separately using both objective (number of strokes) and subjective (satisfaction) criteria. The precompetition anxiety score for that best match was defined as the optimal value. In the event of ties (two cases), the mean of the optimal anxiety values was determined. To establish the optimal zone for the STAI, four anxiety units (i.e., one-half standard deviation) were added to and subtracted from the optimal value, resulting in a optimal range of 9 units. This procedure was repeated for the CSAI-2 subscales, and the optimal range based on one-half standard deviation of these scales was established. In our sample, the range of the optimal zone was 7 units for cognitive scale, and 5 units for somatic scale.

In the direct method of establishing optimal anxiety, anxiety is typically assessed before competitions until a personal best performance results. In the present case, optimal anxiety was established using the best performance out of all available cases where anxiety data had been collected. Technically, this differs from the direct method used by Hanin (1986, 1989), but all the golfers rated this

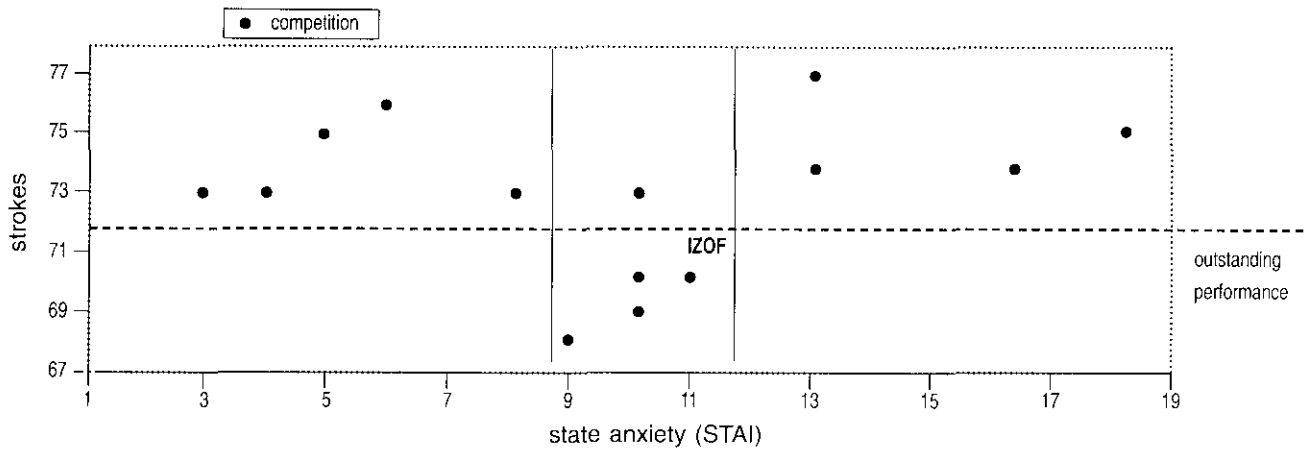


Figure 1. Relationship between state anxiety (STAI) and objective performance (strokes = score minus handicap) and IZOF for subject 3.

performance as outstanding, and in several instances it represented a personal best performance.

Because the procedures developed by Hanin (1986, 1989) for establishing optimal anxiety employ a standardized optimal range of anxiety (i.e., optimal ± 4 units) despite the possibility that the span of optimal ranges also differs across athletes, a graphical method that could yield individualized optimal anxiety ranges for each subject was developed. This graphical method was essentially a variant of the direct method. For each individual golfer, precompetition anxiety scores were plotted against performance scores as shown in Figures 1 and 2. Separate plots were made for the objective and subjective performance criteria. A criterion measure of outstanding performance was established a priori. For the objective measure, performances were considered outstanding when the total score of the golfer (strokes made to complete the 18 holes minus the handicap) was below par for the course (i.e., 72). For the subjective criteria, matches with

ratings equal to or above a score of 8 on the 10-point performance-rating scale were judged as outstanding (one standard deviation above the mean of satisfaction, considering the values obtained in our sample: $M = 5.0$ and $SD = 3.1$).

The optimal range for the golfer was then determined by examining the plot and identifying all performances that fell within the outstanding category. The lower and upper boundaries of the optimal zone were established based on the highest and lowest anxiety values in the outstanding category. Figure 1 shows that all of the optimal anxiety values were closely clustered within a narrow zone. However, in two cases, for each of the anxiety questionnaires, one outlier was evident (see Figure 2). In these cases where the clustering was less obvious and following the classical procedure, the upper and lower boundaries of the optimal zone were limited to those anxiety values that fell within one half a standard deviation of the mean anxiety value of all optimal scores for that individual.

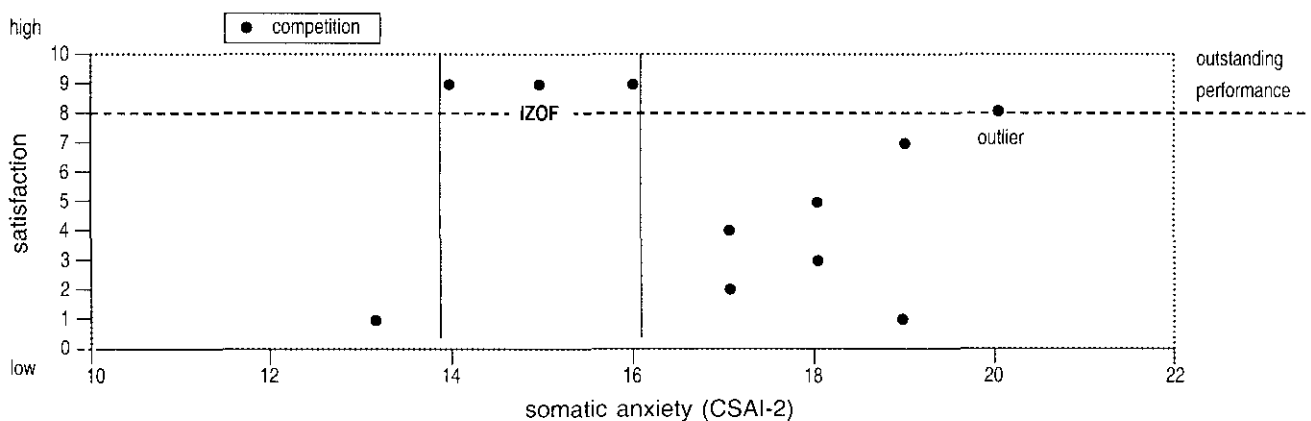


Figure 2. Relationship between somatic anxiety (CSAI-2) and subjective performance (satisfaction) and IZOF for subject 5.

Statistical Analyses

Differences between mean performance scores were compared in cases in which the anxiety values were inside or outside (i.e., above or below) the optimal range for each method via one-way ANOVAs for each golfer. Comparison was conducted for each performance criterion and separately for the STAI, and the CSAI-2 subscales. The relative efficacy of the methods for determining optimal anxiety was compared by establishing the percentage of competitions that were correctly identified as outstanding or less-than-outstanding on the basis of the optimal anxiety ranges (i.e., number of outstanding performances inside the zone, added to less-than-outstanding performances outside the zone). The variability in the span of the optimal anxiety ranges formed using the graphic method was determined and the similarity of the optimal anxiety ranges of the three methods was determined by establishing the percentage of times the ranges overlapped.

For example, as can be seen in Figure 2, the IZOF range for somatic anxiety determined by the graphic method for participant 5 was 14 to 16. According to the direct method, because there was a tie between 14, 15, and 16, we employed the value of 15 (the average) as the optimum anxiety score and IZOF fell between 13 and 17 (15 ± 2). Participant's recalled optimum somatic anxiety value was 17; therefore, according to the recall method, IZOF was between 15 and 19 (17 ± 2). Once the IZOF boundaries had been calculated by each method, a one-way ANOVA was carried out (for each of the methods) to check the differences in subjective performance (satisfaction) as a function of whether his somatic anxiety was within, above, or below his IZOF. The percentages of correctly classified competitions were calculated, as already explained.

Results

Performance inside and outside IZOF

One-way ANOVAs were generated singly for each participant's performances to determine whether performances

inside and outside the optimal zone differed significantly. Table 1 summarizes these findings and indicates the number of subjects whose performance was statistically better ($p \leq .05$) for each method of establishing IZOF. Similar results were found for subjective and objective criteria and for each anxiety scale. The optimal anxiety zone established with the graphic method resulted in the largest number of golfers whose performance was statistically better ($p \leq .05$) inside the zones than outside. The direct method resulted in the next highest number of good performances, and the recall method resulted in the fewest significantly better cases.

Percentages of correct classifications

As a means of determining the relative efficacy of the three methods for establishing optimal anxiety, the percentage of correct predictions of either outstanding or less-than-outstanding performances, based on precompetition anxiety, was determined and contrasted across methods. This was done by determining the percentage of all "outstanding" (i.e., scores at or below par, taking into account the participant's handicap, self-rating of satisfaction of 8 or higher) that fell inside the optimal zone established by each method. Similarly, the total percentage of less-than-outstanding performances that fell outside (i.e., above or below) each zone was determined. These two values were then averaged to yield a single value that indicated the overall mean accuracy of the method based on the percent of correct predictions.

Table 2 shows the percentages of correct predictions for each scale and performance criterion. For both subjective and objective criteria, the graphic method resulted in the highest number of correct predictions, mean percentage was 73.7 (range: 67.8% to 82.6%). The direct method resulted in a mean of 64.1% correct predictions (range: 57.5% to 70.9%), and the recall method resulted in a mean of 51.1% (from 40.7% to 64.2%). Moreover with the STAI and taking into account the objective performance, it is possible to determine the most effective IZOF (82.6%), followed by the CSAI-2 somatic (77.0%), and lastly the CSAI-2 cognitive (69.3%).

Table 1

Number of Subjects out of the Total Sample ($N = 6$) whose Mean Performance Values were Significantly ($p < .05$) Better Inside the Optimal Anxiety Zone

Scale	Objective Performance			Subjective Performance		
	recall	direct	graphic	recall	direct	graphic
STAI	1	3	4	2	3	4
CSAI-2 cog	0	1	3	0	1	2
CSAI-2 som	1	1	3	1	2	3

Note. CSAI-2 cog = cognitive subscale; CSAI-2 som = somatic subscale.

Table 2

Average Correct Classification (in Percentage) of Outstanding Performances Inside IZOF and Less-than-Outstanding Performances Outside IZOF with the STAI and the CSAI-2 Questionnaires. Based on Objective and Subjective Performance Criteria

Scale	Objective Performance Criteria			Subjective Performance Criteria		
	Recall	Direct	Graphic	Recall	Direct	Graphic
STAI	43.0	70.9	82.6	53.8	64.3	75.0
CSAI-2 cog	40.7	57.5	69.3	43.5	58.6	67.8
CSAI-2 som	61.5	70.0	77.0	64.2	63.1	70.7

Note. CSAI-2-cog = cognitive subscale; CSAI-2-som = somatic subscale.

Comparison of optimal ranges by method

If optimal anxiety, established directly or by recall, nearly always fell within the graphical IZOF, then additional value of the graphic method would be negligible. Its benefit would also be limited if the optimal range for the graphical method were similar to the 9-unit range for the STAI used with the other methods. However, considerable interindividual differences in the optimal range established by the graphic method were found, with the optimal range spanning from 2 to 10 units across subjects. For all the subjects, the mean optimal range was $M = 3.8$ ($SD = 2.22$) in the STAI, $M = 4.8$ ($SD = 3.06$) in the CSAI-cognitive, and $M = 3.16$ ($SD = 1.16$) in the CSAI-somatic.

There was also a considerable degree of discrepancy in the optimal anxiety values as established by the three methods. The optimal STAI anxiety value, based on recall, fell within optimal range based on the direct method in 33% of the cases (2/6), and 17% (1/6) of the cases based on the graphical method. For the CSAI-2 cognitive, recalled anxiety before a best performance fell within the optimal range based on the direct method in 50% of the cases (3/6), and in 66% (4/6) of the cases using the graphical optimal range. For the CSAI-2 somatic scale, recalled anxiety before a best performance fell within optimal range based on the direct method in 66% of the cases (4/6), and also in 66% (4/6) of the cases based on the graphic optimal range. Considering the minimum and maximum score of the subscale, the

variability was higher for the CSAI-2 cognitive, followed by the STAI and finally the CSAI-2-somatic (see Table 3).

Examination of the six participants' IZOF, using either the STAI or the CSAI-2, indicates that there were overlaps between the upper and lower ranges of the boundaries of the IZOF range. Not only did the optimal span of anxiety differ considerably across subjects, but also the anxiety values of the span (see Table 3). When the raw scores were converted to standard scores (percentiles), we found that the lowest and highest observed score of the optimal zones in the STAI corresponded to the standard scores of 5 and 70 (according to the interpretation norms for the Spanish sample); for the CSAI-2 cognitive scale, the standard scores ranged from 30 to 92, and from 2 to 68 for the CSAI-2 somatic scale (in both cases, according to the norms proposed by Martens et al. in 1990, employing a sample of American golf players).

Discussion

A graphical method for determining the zone of optimal anxiety in young golfers was developed and tested in this study. Optimal anxiety zones established by this method for the STAI and CSAI-2 were then contrasted with zones created using the recall and direct procedures described by Hanin (1986,1989). Optimal ranges were established using both subjective and objective criteria in order to examine the relative usefulness of these means of measuring performance.

Table 3

Observed Range (Raw Scores) of the Lower and Upper Boundaries for the Graphic Zone of Optimal Functioning

Anxiety Measures (Score range)	Range of Scores of the Lowest IZOF Measure	Range of Scores of the Highest IZOF Measure
STAI (0-60)	7-25	10-28
CSAI-2-cog (8-32)	12-26	15-27
CSAI-2-som (9-36)	9-14	11-17

Note. CS-I-2-cog = cognitive subscale; CSAI-2-som = somatic subscale.

Competing within an optimal anxiety zone, no matter by which method it was established, was associated with the tendency to perform better. However, we found that golfers were more likely to have outstanding performances when their precompetition anxiety values were within the optimal range as determined by the graphic method, compared with either the recall or the direct method. This trend held in each of the anxiety measures and in both performance criteria, despite some differences in the optimal zone ranges established using objective and subjective performance criteria.

The graphic method was found to be the most effective in distinguishing outstanding from less-than-outstanding performances, followed by the direct method, and then the recall method. It should be noted, however, that one would expect the graphical method to result in more cases of outstanding performance when anxiety was within the optimal zone because the optimal anxiety range was established, ipso facto based on cases of outstanding performance, with the exception of outliers. An important follow-up study would be to test the relative efficacy of this and other methods for subsequent performances of these golfers, in order to determine whether the optimal range, as defined by the graphic method, would hold for future performances. More sophisticated analyses were not carried out because of the small number of participants in the group and the generalization problems involved. Therefore, replications with larger samples and different sports are needed.

Some dissimilarity was found across the three methods for determining optimal anxiety zones. As might be anticipated, the greatest discrepancy occurred with the recall method. Recalled optimal anxiety values fell within the optimal zone established using direct or graphic method in only 56% of all cases, (9/16 for both). Some lack of consistency was also found between the direct and graphic methods. Yet, each of these methods resulted in correct predictions of performance (i.e., better than good when within the zone, less than good when outside the zone), which exceeded chance, with a trend toward greater accuracy with the graphic method. Optimal anxiety ranges established using the graphic method were found to vary considerably among athletes. For example, the range of the graphic optimal zone was 2 to 10 for the STAI, with a mean range of 3.8 units. This range is less than half of that created using the recall and direct methods (i.e., 9 units), suggesting that the graphic method is a way to accurately establish the optimal anxiety range for individual athletes. This is consistent with the latest developments of the IZOF model made by Hanin (1994a, 1994b), such as the Computerized Adapted Assessment Program. It is noteworthy that the traditional optimal anxiety range of nine units encompasses nearly all the optimal ranges based on the graphic method, indicating that the traditional range should work well for groups of athletes whose optimal anxiety spans cannot be

otherwise determined. However, it is equally clear that the range differs drastically in this sample of athletes, and when individual optimal anxiety spans are used, the efficacy of the IZOF method is enhanced.

Optimal anxiety, as assessed with either the STAI or the CSAI-2 subscales, was found to be associated with better performances, with a small difference in favor of the STAI. However, consistent differences favoring one scale over another were observed for some golfers. In some cases, optimal anxiety as determined with the STAI was more closely related to optimal performance, whereas for other golfers, one or both of the CSAI-2 scales were better. This lack of a consistent advantage of CSAI-2 over the STAI does not support the widely held view that sport specific psychological measures are more useful than general measures (Gould et al., 1993, Jones et al., 1994). The findings are consistent with Hanin's (1994a) conceptualization of the IZOF model, which posits that the relevance of items from anxiety scales will differ from one athlete to another. The relevance of anxiety as a factor influencing performance also differed from one athlete to another. In some cases, it is clear that a good performance commonly occurred no matter what the golfers' anxiety level was. This suggests that, for some athletes, anxiety, no matter how it is assessed, has little effect on performance. It is also possible that other emotional states may be important for optimal performance. Hanin (1994a, 1994b) has developed methods for determining which emotions are most crucial for individual athletes and at which level of intensity.

Summing up, the present findings indicate that a graphic method for determining IZOF in golfers results in optimal anxiety ranges that differ from the recall and direct methods described by Hanin (1986, 1989). Not only did the optimal anxiety span vary considerably among the golfers, but the results also suggest that the graphic technique provides an additional refinement to the other methods of determining IZOF, because it provides a way to establish the effective anxiety range for each athlete.

References

- Brewer, B.W., Van Raalte, J.L., Linder, D.E., & Van Raalte, N.S. (1991). Peak performance and the perils of retrospective introspection. *Journal of Sport & Exercise Psychology, 8*, 227-238.
- Gould, D., & Krane, V. (1992). The arousal-athletic performance relationship: Current status and future directions. In T.S. Horn (Ed.), *Advances in sport psychology* (pp. 119-141). Champaign, IL: Human Kinetics.
- Gould, D., Tuffey, S., Hardy, L., & Loachbaum, M. (1993). Multidimensional state anxiety and middle distance running performance: An exploratory examination of Hanin's (1980) zone of optimal functioning hypothesis. *Journal of Applied Sport Psychology, 5*, 85-95.

- Hanin, Y.L. (1978). A study of anxiety in sport. In W.P. Straub (Ed.), *Sport Psychology: An analysis of athletic behavior* (pp. 236-249). Ithaca, NY: Movement Publications.
- Hanin, Y.L. (1986). State-trait anxiety research on sports in USSR. In C.D. Spielberger & R. Díaz Guerrero (Eds.), *Cross-cultural anxiety* (Vol. 3, pp. 45-64). Washington, DC: Hemisphere.
- Hanin, Y.L. (1989). Interpersonal and intragroup anxiety in sports. In D. Hackfort & C.D. Spielberger (Eds.), *Anxiety in sport: An international perspective* (pp. 19-28). New York: Hemisphere.
- Hanin, Y.L. (1994a). Individual zone of optimal functioning (IZOF) model: An idiographic approach to performance anxiety. In W. Straub & K. Henshen (Eds.), *Sport psychology: An analysis of athlete's behavior* (3rd ed., pp. 250-292). Ithaca, NY: Movement Publications.
- Hanin, Y.L. (1994b, April). Idiographic assessment of performance emotions: A computerized program using the IZOF methodology. *Proceedings of the 1st National Congress of Elite Finnish Coaches* (pp. 123-128). Jyväskylä, Finland.
- Harger, G.J., & Raglin, S.J. (1994). Correspondence between actual and recalled precompetition anxiety in collegiate track and field athletes. *Journal of Sport & Exercise Psychology*, 16, 206-211.
- Imlay, G.S., Carda, R.D., Stanbrough, M.E., Dreiting, A.M., & O'Connor, P.J. (1995). Anxiety and performance: A test of zone of optimal functioning theory. *International Journal of Sport Psychology*, 26, 295-306.
- Jones, G., Hanton, S., & Swain, A. (1994). Intensity and interpretation of anxiety symptoms in elite and non-elite sports performers. *Personality and Individual Differences*, 17, 657-663.
- Krane, V. (1993). A practical application of the anxiety-athletic performance relationship: The zone of optimal functioning hypothesis. *The Sport Psychologist*, 7, 113-126.
- Landers, D.M., & Boutcher, S.H. (1986). Arousal-performance relationship. In J. Williams (Ed.), *Applied sport psychology* (pp. 163-183). Palo Alto, CA: Mayfield.
- Martens, R., Burton, D., Vealey, R.S., Bump, L.A., & Smith, D. (1990). The development of the Competitive State Anxiety Inventory-2 (CSAI-2). In R. Martens, R.S. Vealey, & D. Burton (Eds.), *Competitive anxiety in sport* (pp. 117-190). Champaign, IL: Human Kinetics.
- Martens, R., Vealey, R.S., & Burton, D. (1990). *Competitive anxiety in sport*. Champaign, IL: Human Kinetics.
- Pons, D. (1994). *Un estudio sobre la relación entre ansiedad y rendimiento en jugadores de golf*. Unpublished doctoral dissertation, Universidad de Valencia, Spain.
- Raglin, J.S. (1992). Anxiety and sport performance. In J.O. Holloszy (Ed.), *Exercise and sports sciences reviews* (Vol. 20, pp. 243-273). Baltimore, MD: Williams & Wilkins.
- Raglin, J.S., & Morgan, W.P. (1988). Predicted and actual precompetition anxiety in college swimmers. *Journal of Swimming Research*, 4, 5-7.
- Raglin, J.S., & Morris, M.J. (1994). Precompetition anxiety in woman volleyball players: A test of ZOF theory in a team sport. *British Journal of Sport Medicine* 28, 47-51.
- Raglin, J.S., & Turner, P.E. (1992). Predicted, actual and optimal precompetition anxiety in adolescent track and field athletes. *Scandinavian Journal of Medicine Science Sports*, 2, 148-152.
- Raglin, J.S., & Turner, P.E. (1993). Anxiety and performance in track and field athletes: A comparison of the inverted-U hypothesis with zone of optimal functioning theory. *Personality and Individual Differences* 4, 163-171.
- Raglin, J.S., Morgan, W.P., & Wise, K.J. (1990). Pre-competition anxiety and performance in female high school swimmers: A test of optimal functioning theory. *International Journal of Sport Medicine*, 11, 171-175.
- Roca, J., Pérez, G., & Lázaro, I. (1991). Determinación del nivel óptimo de ansiedad en el alto rendimiento competitivo: contribución de los componentes somáticos y cognitivos. *Revista de Investigación y Documentación sobre las Ciencias de la Educación Física y del Deporte*, 7, 71-79.
- Spielberger, C.D., Gorusch, R.L., & Lushene, R.E. (1970). *Manual for the State-Trait Anxiety Inventory*. Palo Alto, CA: Consulting Psychologist Press. (Spanish translation: Spielberger, C.D., Gorusch, R.L., & Lushene, R.E. (1988). *Cuestionario de Ansiedad Estado-Rasgo [STAI]*. Madrid: TEA.)
- Turner, P.E., & Raglin, J.S. (1996). Variability in precompetition anxiety and performance in college track and field athletes. *Medicine and Science in Sport and Exercise*, 28, 378-385.
- Woodman, T., Albison, J.G., & Hardy, L. (1997). An investigation of the zones of optimal functioning hypothesis within a multidimensional framework. *Journal of Sport & Exercise Psychology*, 19, 131-141.

Received July 9, 1999

Revision received June 8, 2000

Accepted June 20, 2000